

Security Level:



www.huawei.com

Instructions for Channel Partner Certification Application (Ex-China)

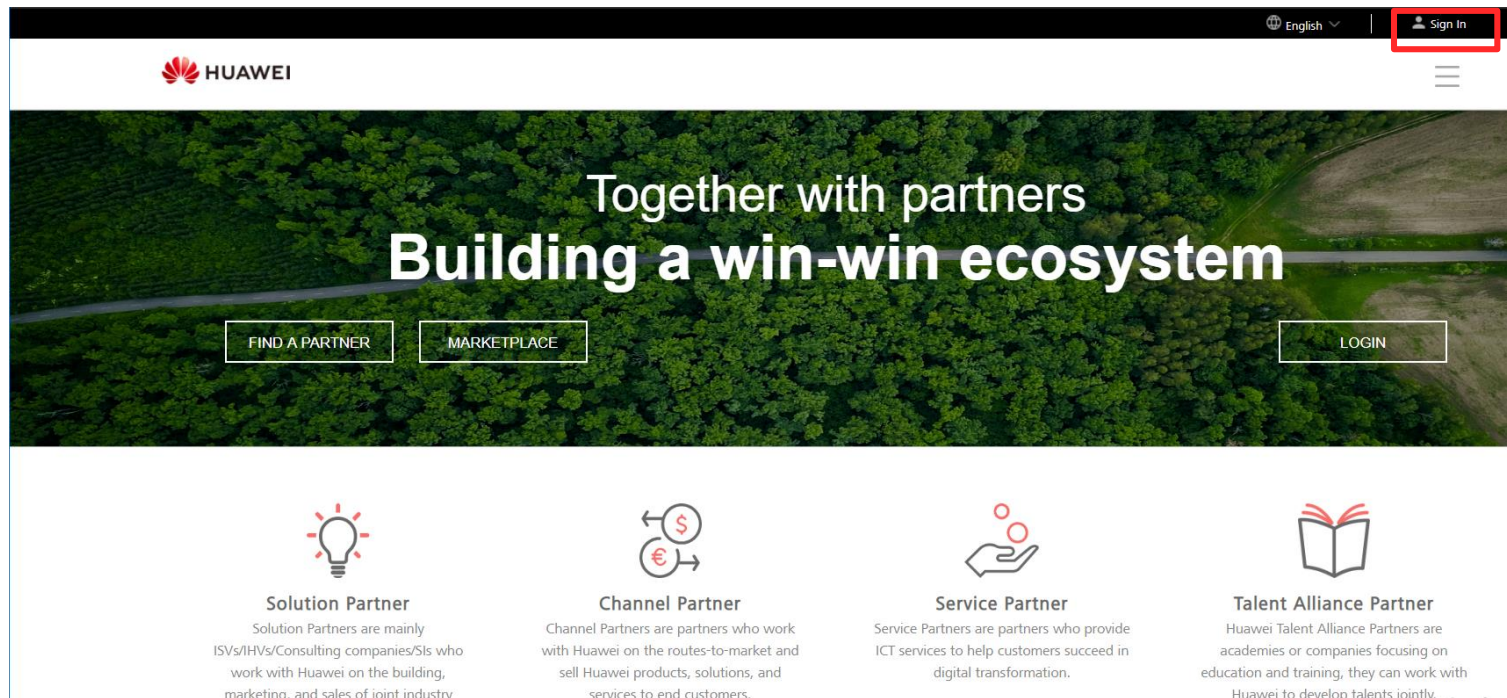
HUAWEI TECHNOLOGIES CO., LTD.



Sign in to ePartner

ePartner: <http://partner.huawei.com>

Click **Sign In**.



Sign in to ePartner

Enter your administrator account and password to sign in.

 > Sign In

Sign In

* User ID/Email

* Password

[Forgot password](#) | [Change password](#) [No account? Create one](#)

SIGN IN

Need more help? [Click Here](#)

ePartner Platform Transition Notification

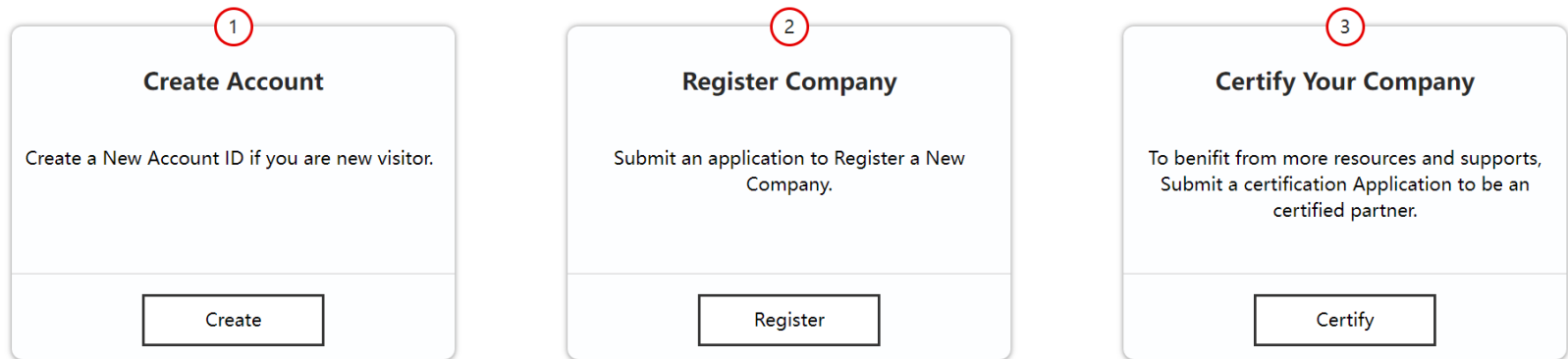
Starting from May 2018, we will gradually transfer from eChannel (<http://echannel.huawei.com/>) to ePartner (<http://partner.huawei.com/>), and Users can access ePartner with their previous accounts on eChannel. We will stop the operation and maintenance of eChannel after we complete the transition.

This ePartner platform is deemed as the successor platform of eChannel. After transition, the original references to eChannel in relevant agreements or policies will be read as replaced with ePartner, and the original URL link to eChannel in relevant agreements or policies will be relocated to the relevant modules under ePartner, therefore, the legal effects thereof remains unchanged.

If you forgot your password, click **Forgot password** to retrieve your password via email.

Sign in to ePartner

How to become Huawei Sales Partner



Create an application

Creation path: Certifications & Training > Apply for Certification

 **HUAWEI**  菜单 Solutions Market Transactions Services **Certifications & Trainings** Achievements My Huawei

My Certification

- **Apply For Certification**
- My Certifications (My Applications)
- Certification Membership

Training

- Huawei Partner University
- Training & Certification
- Appoint an VUE Exam

My Capabilities

- Partner 360
- Partner Capability

My Voucher

- Exam Voucher
- Limit Management

Select a partner level

- Enter the page of certification application for all partner levels.
- Select the partner level you want to apply for, for example **Value Added Partner**, and click **Apply**.

▼ All Partner Program

? Note: 1.What are the requirements for each certification level? 2.How can I apply for Huawei's Partner certification?

Sales Partner Solution Partner Service Partner Talent Alliance

Tier1 Partner

Tier2 Partner



Distributor

Role of Distributors: (1)Is a major partner in a regional market for Huawei enterprise business, and undertakes commercial goals for authorized products. (2)Has strong capabilities comprehensively in funding, staffing, logistics, marketing, technical support, etc. Has experience in selling relevant

[Apply](#)



Value Added Partner

Role of VAP: (1)Is a major partner in a regional market for Huawei enterprise business, and undertakes commercial goals in industries and customers related to Huawei enterprise business. (2)Has strength in funding, staffing, sales capabilities and influence over relevant industries or customer groups. Has a

[Apply](#)

Fill in basic information

Fill in information (* means a required field) and click **Next**.

Basic Information

Certification Capability Information

Preview & Submit

Basic Information

Company Name
Test Partner for Germany

City / State / Country/Area
Antibes/Alpes Maritimes/France

Legal Representative
liu1111

Customer BG Code
CIS125888

Address Line
fdsf

Organization Code
121332

Certification Information

Apply Certification Type
Tier 2 Partner: Authorized Partner

* Certification Product
Select

* Select Certification Country/Area
Please select certification product firstly!

* Certification Type
Select

Next

Fill in Certification Capability Information

Basic Information

Certification Capability Information

Agreement Signed Records

Preview & Submit

Performance Compliance

	Certification Pro...	Certified Product Category - Product Subcate...	Authorized Cou...	Performance Threshold (Ten Thousand...	Sales Amount (Ten Thousand USD)	Fulfill
1	Authorized Partner	Enterprise IT;Optical;Enterprise Wireless;Data Communicatio...	Spain	0.0001	0	No Compliance

Capacity Compliance

Certification Program	Meet The Standard	Actual Compliance	Fulfill
No Data			

Sales Project Forecast

Sales Target	Service Sales Target

More Information

[Key Contact](#) Technical Support And Service Capabilities

[Add Contact](#) [Select Contact](#)

Op...	Contact Type	Last Name	First Name	Job Title	Mobile Phone	Work Email	Fax
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Agreement signing

If the partner has signed the SPCA/GTC of the certification country during registration, the partner does not need to sign the SPCA/GTC during identity authentication. If the partner has not signed the SPCA/GTC of the certification country, the partner needs to sign the SPCA/GTC of the certification country.

Basic Information Certification Capability Information **Agreement Signed Records** Preview & Submit

General Terms and Conditions of Partnership

HUAWEI General Terms and Conditions of Partnership Security Level

General Terms and Conditions of Partnership

This Agreement is made and entered into force between:

Sales Partner Cooperation Agreement

☐ I have read and agree to sign the agreements mentioned above. (The signing entity is subject to the actual business license legal entity company.)

Previous Next

Preview and submit

● Basic Information

● Certification Capability Information

● Agreement Signed Records

● Preview & Submit

Company Name
Test Partner for Germany

Apply Certification Type
Tier 2 Partner: Authorized Partner

Basic Information

Certification Capability Information

Documents

Agreement Signed Records

Company Name

Qualification

City / State / Country/Area

Organization Code

Customer BG Code

Legal Representative

Address Line

Certification Information

Apply Certification Type
Tier 2 Partner: Authorized Partner

Certification Country
Spain

Certification Industry
Target Category

Certification Product
Enterprise IT,Optical,Data Communication,Huawei Cloud,Digital Power,Enterprise Wireless,Enterprise Professional Services,Computing

Certification Type
New

Previous

Submit

Certification application record inquiry

- If your certification application is approved, you can check your application details under **Certification Member Number** on the **CERTIFICATION APPLICATION INQUIRY** page.

Certification Program Name

Partner Type

please Select

Search

Reset

More

Export

My Exports

Operation	Membership Number	Certification Progr...	Member Status	Partner Business	Partner Type	Partner Level	CSP Level	Start Time	End Time
1 	CPM-20221116-01255	Digital Power-Smart PV Val...	Current Member	Sales Partner	Value Added Partner			2022-11-16 18:23	2024-02-16 00:00
2 	CPM-20221116-01104	Digital Power-Smart PV Val...	Current Member	Sales Partner	Value Added Partner			2022-11-15 10:48	2024-02-16 00:00
3 	1-669068379	Distributor	Expired	Sales Partner	Distributor			2018-11-18 02:16	2022-04-15 00:00

Certificate download

- After your certification application is approved, go to the ***CERTIFICATION APPLICATION INQUIRY*** page and find your certification member number. Click the *Download icon* to download your partner certificate.

Export My Exports		Search Reset More								
Operation	Membership Number	Certification Progr...	Member Status	Partner Business	Partner Type	Partner Level	CSP Level	Start Time	End Time	
1	CPM-20221116-01255	Digital Power-Smart PV Val...	Current Member	Sales Partner	Value Added Partner			2022-11-16 18:23	2024-02-16 00:00	
2	CPM-20221116-01104	Digital Power-Smart PV Val...	Current Member	Sales Partner	Value Added Partner			2022-11-15 10:48	2024-02-16 00:00	
3	1-669068379	Distributor	Expired	Sales Partner	Distributor			2016-11-18 02:16	2022-04-15 00:00	
4	CPM-20221129-04114	鲲鹏展翅认证ISV伙伴	Expired	Solution Partner	ISV Partner	Certified ISV Partner		2022-11-29 20:13	2023-01-31 00:00	
5	CPM-20190316-50724	Eurasia VAP	Expired	Sales Partner	Value Added Partner			2019-03-16 23:23	2021-02-07 09:20	

FAQ

Q1: I sign in to ePartner but find the displayed interface is different from that in this guide.

A: Possible cause #1: The account you used to sign in is not your administrator account.

Possible cause #2: You are not a registered channel partner. Apply to register first.

Q2: After I enter the certification application page, I cannot find the program I want to join.

A: Possible cause: Your company has already submitted a certification application for the program. Check whether your company is listed under **Certification Member Number** on the **CERTIFICATION APPLICATION INQUIRY** page.

Q3: I cannot upload required files for the certification application.

A: Possible cause: browser incompatibility. ePartner runs better on Internet Explorer 11. Try again on Internet Explorer 11.

Q4: How do I receive my partner certificate?

A: Soft copy: Go to partner.huawei.com and use your administrator account to sign in. Download your partner certificate through Certifications & Training > Apply for Certification .

B: Hard copy: Collect your partner certificate from our rep office in your region about one month after your certification application is approved.

Thank you

www.huawei.com

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